

# Courtesy of George Fotion

## Greater South Bay - 3mo MovAve Sale Rate

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How to read this chart: This chart measures "market strength". How well is the market able to absorb inventory by virtue of sale activity. For example, back in August of '91, for every 10 new listings - barely 2 existing listings were being sold (in other words, there were only 2 buyers for every 10 sellers). Look at the rate now. How is it compared to recent weeks? What are the long term trends? **Maximize your interests given current market dynamics - call or email me (310) 346-6467 [gfotion@earthlink.net](mailto:gfotion@earthlink.net)**

